



SUCCESS STORY



CITIC Securities International Company Limited
www.citics.com.hk

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Alex Kwok
Senior IT Manager

CITIC Securities International Company Limited selects managed services to build a high availability and secure network

Being an international investment bank, CITIC Securities International Company Limited holds the highest standards in enterprise operations. Therefore it deployed CITIC Telecom CPC's TrueCONNECT™ MPLS VPN Solutions and TrustCSI™ Managed Security Services for the most secure and reliable enterprise network.

CITIC Securities International Company Limited is a wholly owned subsidiary of CITIC Securities Co., Ltd. ("CITIC Securities"), a leading investment bank based in China that is listed on the Shanghai Stock Exchange and the Stock Exchange of Hong Kong Limited. It is one of the SSE 50 constituent stocks and one of the top five constituent stocks of the FTSE/Xinhua A50 China Index. The firm aims to become a leading China-focused international investment bank.

High Availability Network that Meets the Most Stringent Demands

Ricky Lo, Director, Head of Information Technology Department at CITIC Securities International Company Limited said, "As a market leader, CITIC Securities imposes strict operational standards. In 2008 and 2010, the company held two public tenders for deployment of MPLS network and all were won by CITIC Telecom CPC's TrueCONNECT™."

> Global-Local Intelligent DICT Service Partner

TrueCONNECT™ offers seamless, secure and reliable managed private network services. It uses MPLS network to link together offices and sites in different locations with multiple CoS and guaranteed QoS. It is a cost-effective alternative to IPLC and other Layer 2 private network without compromise to security.

TrustCSI™ is a suite of managed information security solutions for businesses to address today's emerging network threats that harm businesses, with comprehensive, customized and highly advanced, proactive, state-of-the-art security managed 24x7 by industry-certified security experts staffed at CITIC Telecom CPC's operated Security Operations Centers (SOCs).

Innovation Never Stops



Since 2008, CITIC Securities International's IT service had to be provided by the headquarter in Beijing due to some internal application systems integration. A reliable network connection and effective failover becomes critical to maintain enterprise applications and key services to customers, especially real-time trading. CITIC Telecom CPC was the only bidder who could meet these stringent requirements.

High Availability and High Efficiency Go Hand in Hand

Currently CITIC Securities International deploys two MPLS VPN links connecting some sites between China and Hong Kong. "Under normal conditions, the two TrueCONNECT™ links are responsible for trading services and office applications separately. When necessary, however, they automatically switch to support trading to deliver our service pledge to customers. This way we can achieve both high availability and high efficiency," says Lo. At the end of 2010, TrueCONNECT™ won the public tender again for the network extension to the Shenzhen office with two additional MPLS links which fulfill CITIC Securities International's strict operational standards.

TrustCSI™ MSS Offers Preventive Solution for Enterprises

In 2008, CITIC Securities International deployed TrustCSI™ MSS to maximize working efficiency. Lo pointed out that in-house staff resource was limited to fully support for 24x7 security monitoring and for in-depth data reporting and analysis. Thus the company decided to optimize its information security and monitoring services with TrustCSI™ MSS to have 24x7 comprehensive monitoring, monthly analysis reports, to ensure timely detection of the potential threats, observe the trends and take preemptive action which enables the IT Department to focus on the bank's strategic initiatives.

Looking forward

According to Lo, an international investment bank must evolve with time. Periodic assessment will be conducted to gauge whether the supplier meets the latest requirements and continues to align with the company's development. We have been deploying TrustCSI™ MSS since 2008, which implies that they passed the internal assessments with high satisfaction.

Lo concludes, "If I were to summarize CITIC Telecom CPC's services in the past few years, I would say they are always better than ever."